



SMALL
BUSINESS
PROGRAM

THE SAN FRANCISCO-OAKLAND
BAY BRIDGE
SEISMIC SAFETY PROJECTS

Caltrans Connect “Opt-In”



SMALL
BUSINESS
PROGRAM

Caltrans Connect:

- **Connect Overview:** Connect is a feature that lets you manage which projects you're interested in, lets you manage which projects you've opted in on, which projects you're advertising for help on, and modify the information you've entered for those projects. While logged in, you can also download bid documents for our e-advertised projects. Registration and use is free and easy.

Opt-In

- About Opt-in: Opt-in is a new feature on our website that allows contractors to be considered for subcontractor or supplier bids without ordering a planset from our plans desk. Prime contractors looking for suppliers will see the information you provide when they search for non-bidding planholders on our site.

Caltrans Connect Opt-In Program Overview

- Who: Project Owners (Caltrans), Prime Contractors, Subcontractors (especially Disadvantaged Firms)
- What: Networking / Business Opportunities
- When: 24 hours, 7 days a week
- Where: Statewide
- Why: To increase BU\$INE\$\$!!

Getting Started:

- What you will need:
 - ◆ Access to a Computer and Internet
 - ◆ Email Address
 - ◆ Basic information and description about your business.
 - ◆ Knowledge of your SB/DVBE/DBE and UDBE Status.

Registration

- Goggle Search: “Caltrans connect register”



Or:

- <http://www.dot.ca.gov/>
- Engineering tab
- Advertised Highway Projects tab
- Caltrans Connect

Registration (continued)

- www.dot.ca.gov/hq/esc/oe/connect/register.php

- Contractor Name:

- Contact Person:

- Street Address:

- City, State, ZIP:

- Phone Number:

- Fax Number:

- Email address:

Note: Not shared, internal and addenda use only

- Disadvantaged Status:

DBE DVBE SBE UDBE

- Contractor's license:

If applicable

- Choose a username:

- Choose a password:

Confirm Registration

- Open your email.
- Respond to Caltrans Email Instructions
- Continue to the Advertised Projects section to review projects.

Advertised Projects

- Goggle Search: “Caltrans Ads for Bid”



Or:

- <http://www.dot.ca.gov/>
- Engineering tab
- Advertised Highway Projects tab
- All Advertised Projects

Reviewing Advertised Projects

- http://www.dot.ca.gov/hq/esc/oe/weekly_ads/all_advertised.php
- Identifying locations by contract number:
- All Contract beginning with 04 – will be located in District 04

Caltrans District's by Number



Selecting Projects

- Develop criteria for targeting projects.
Possible criteria includes:
 - ◆ Participation Requirements (DVBE / UDBE etc.)
 - ◆ Scope of Work
 - ◆ Location(s)
 - ◆ Dollar Values


Sample Advertisement

- 04-2A1404 | [List of Bid Items](#) | [Contract Plans and Special Provisions](#) | [Order Bid Book](#) | **[See addenda \(1\)](#)**
Replace Drainage Systems, Bearings, And Joint Seals And Treat Deck.
04-SF-80, 101-L3.8/5.0,4.1/5.0 * Date Advertised 05/17/2010
Bids Opening in Sacramento * Bids Open 06/22/2010
Estimate: \$6,900,000
In The City And County Of San Francisco On Route 80 From Route 80/101 Connectors To 4th Street And On Route 101 From 17th Street To South Van Ness Avenue
The Contractor must have either a Class A license or a combination of Class C licenses which constitutes a majority of the work.
610 Working Days * 8% UDBE Requirement * Cost per set: Bidders: \$E-ad, Non-bidders: \$E-ad
Subs/Suppliers: [Opt In](#) | [6 prime contractors looking for help](#) | Primes: [Advertise for help](#) | [See 31 opt-in records](#)
[See Non-Bidding Planholders](#) | [See Bidding Planholders](#)

Opt-In

- Business information
- Disadvantaged Status
- Materials offered or type of work to be done:
 - ◆ Very Important!
 - ◆ Create something catchy and descriptive.

Primes Looking for Help

- Why is this important?
 - ◆ Allows subs to see Primes who are soliciting bids from disadvantaged contractors for specific scopes of work.
 - ◆ Example: (Next Slide) 

Primes Looking for Help (con't.)

■ Example:

- ◆ REQUEST FOR SBE/DVBE SUBCONTRACTORS AND SUPPLIERS We are soliciting quotes for (including but not limited to): Trucking, Fencing, SWPPP, Construction Area Signs, Traffic Control System, Striping & Marking, Portable Changeable Message Signs, MBGR, Cold Plane AC, Clearing & Grubbing, Lead Compliance Plan, Highway Planting, Erosion Control, AC Dike, Concrete Pavement, Structural Concrete, Minor Concrete, Roadside Sign, Underground, Delineator, Electrical and Construction Materials

Existing Opt-In Records

- See other businesses like you who have opted in to Caltrans projects.
- Businesses categorized by Scope and Disadvantaged Status.
- See your competition.
- Opportunities for partnerships, joint ventures, and subcontracts.

Caltrans Connect FAQs

- **How do I edit or delete an opt-in record I submitted?**
- This is possible if you submitted the opt-in request while logged into the Connect feature. On either the advertised project page or the "my projects" page, you'll see "opted in" where you'd normally opt in. Click on that link, and you can either make edits, or delete the submission completely.

FAQs (continued)

- **How many accounts can I make using Caltrans Connect?**
- You can make as many accounts as you like. Ideally, each estimator in a company will have their own account, though sharing accounts is permitted as well.

Audience Questions?



Thank you!



- Contact:

Toll Bridge Small Business Program

(510) 286-0957

smallbizconstruction@dot.ca.gov